# Media Planner





If it matters in the County
It's in the Times





# Our readers love their Times

## WE CARE ABOUT YOUR SUCCESS

We will take the time to understand your needs and propose the right solutions to help your business or organization grow. As a small independent business, we understand how hard it is to meet payroll each week, to navigate regulations and emerge with a profit.

### WHY ADVERTISE IN A COMMUNITY NEWSPAPER?

- Community newspaper circulation continues to grow
- People feel a connection to their community newspaper—their neighbours, events, sports teams and businesses—this is their newspaper.
- The Times lingers in the home for a week or more—it is used as a resource to find goods and services in the readers' neighbourhoods.

#### WHY THE TIMES?

**Attractive affluent readership.** High proportion of youthful, active retirees with high discretionary wealth and the time to spend it.

**Loyal and engaged readers** – "We love the *Times*." "I plan my Wednesdays around the *Times*." "It's the only newspaper I read."

**It's read cover to cover.** Readers choose to pick up the *Times* each week.

**Broad Distribution.** The *Times* reaches every corner of this self-identifying community.

#### **DID YOU KNOW?**

Every week Canadians read their community newspaper.

- 73 per cent of Canadians nationally
- 87 per cent of rural Canadians
- 77 per cent of women—more than any other medium
- 78 per cent of seniors

There has been a 21 per cent increase in the number of community weekly newspapers since 1970.

#### **ALL COUNTY ALL THE TIME**

**Local news.** Critical and investigative coverage of municipal council and the business of local government. We also feature stories about the lives of the County's many fascinating people. **Issues.** The *Times* goes where others don't to get the real story—to find the context to put meaning to headlines.

**Debate.** The *Times* is the County's undisputed forum for thoughtful debate and dialogue. We encourage opposing opinions and challenge thought leaders to express their opinions for scrutiny, discussion and feedback.

**Letters.** A key measure of effectiveness and reach of a community newspaper is its letters to the editor. The *Times* boasts the most lively and active letters published in our market.

**Sports.** Every week the *Times* features the faces and stories of achievement and struggle in Prince Edward County.

#### TRUSTED

- Readers need information that is specific and the sources of relevant information are limited.
- Readers spend at least as much time today. with their newspaper as they did two years ago.
- Community papers have a longer shelf life and are likely to be read by more than one person.
- Community newspapers are read cover to cover.

#### **ADVERTISING SIZES**

#### STANDARD UNIT SIZES

ull Page10.25"	X	12.6"	(horizontal)
lalf Page10.25"	X	6.0"	(horizontal)
lalf Page5.0"	X	12.6"	(vertical)
)uarter Page6.78"	X	5.0"	(horizontal)
Quarter Page5.0"		6.0"	(vertical)
ixth Page6.78"	X	3.0"	(horizontal)
ixth Page3.3"	X	6.0"	(vertical)
ighth Page5.0"	X	3.3"	(horizontal)
ighth Page3.3"	X	5.0"	(vertical)
arge Banner10.25"	X	3.0"	
mall Banner10.25"	X	1.5"	
ox Ad3.3"	X	3.0"	
usiness Card3.3"	X	2.25"	

#### **BUSINESS DIRECTORY**

single1.4"	X	1.6	
Double3.0"	X	2.0"	(horizontal)
Double1.4"	X	3.3"	(vertical)

#### **MECHANICALS**

Colours are to be CMYK.

Resolution set to a minimum of 200dpi.

All blacks are to be 100% K.

Call for information regarding special specifiations.

#### CONTACT

T. 613.399.2407 F. 613.399.1945 E. ads@wellingtontimes.ca

#### CIRCULATION

- 4,500 copies each week 35 newsboxes
- Over 100 retail distribution points
- Eco-friendly distribution. Print run tweaked each week, based on previous week's demand

# of rural Canadians read a community newspaper last week

#### **AD RATES**

#### FULL COLOUR DISPLAY

FULL COLOUR DISPLAY	
Full Page	\$525.00
Half Page	\$270.00
Quarter Page	\$140.00
Sixth Page	\$90.00
Eighth Page	\$78.00
Large Banner	\$145.00
Small Banner	\$70.00
Box Ad	
Business Card	\$35.00
BLACK AND WHITE DISPLAY	
Full Page	\$430.00
Half Page	\$220.00
Quarter Page	
Sixth Page	\$75.00
Eighth Page	\$60.00
Large Banner	\$110.00
Small Banner	\$55.00
Box Ad	\$40.00
Business Card	\$30.00
PREMIUM POSITIONS	
Front Page Banner	\$150.00
Front Page Ear Lug	\$60.00
Back Page	\$625.00
Inside Front Cover	\$550.00
Inside Back Cover	\$600.00
Page 3 Banner	\$130.00
BUSINESS DIRECTORY	
Single	\$10.00
Double	\$20.00

#### **FIND US ONLINE**



www.wellingtontimes.ca



instagram.com/WellingtonTimes



twitter.com/WellingtonTimes



facebook.com/TheWellingtonTimes

#### **WEB ADVERTISING**

#### STANDARD UNIT SIZES

File Limitations - 40k Forma	ats gif/jpg		
Banner728px >	< 90px	(sitewide)	\$99.00
Top Sidebar300px >	< 250px	(main page)	\$75.00
Mid Sidebar300px >	< 250px	(main page)	\$40.00
Bottom Sidebar300px >	< 250px	(main page)	\$40.00
nner Sidebar300px >	< 250px	(content page)	\$40.00
nner Sidebar300px	< 500px	(content page)	\$75.00
nnerpage Footer468px	60px	(content page)	\$60.00
Full Page Takeover1980px >	< 1200px		



